

Annual Golf Tournament



NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

INLAND EMPIRE CHAPTER

at

INDUSTRY HILLS GOLF CLUB



Thursday, May 1 2014

Fun and Networking!

SCHEDULE OF EVENTS

PROCEEDS BENEFIT



WWW.SPECIALOPS.ORG

Registration	8:00 a.m. - 9:45 a.m.
Driving Range (Free Balls)	8:00 a.m. - 9:30 a.m.
Shotgun Start - IKE Course	10:00 a.m.
BBQ Lunch on the Course	11:00 a.m. - 1:00 p.m.
Fun, Networking, Cocktails & Awards	3:00 p.m. - 5:00 p.m.

EVENT SPONSOR

Bank of America
Merrill Lynch

Industry Hills Golf Club

www.ihgolfclub.com

One Industry Hills Parkway
City of Industry, CA 91744
(626) 810-GOLF

SPACE IS LIMITED! REGISTER at www.naiopie.org

2014 NAIOP Inland Empire Golf Classic Industry Hills Golf Club – IKE Course • May 1, 2014

SPONSORSHIP PACKAGES

Event Sponsor SOLD OUT

4 Complimentary Golfers (Foursome)
"Take the Microphone!" 3-5 minutes introducing your company at the Reception
Corporate Logo on Hole Flags
Corporate Logo on Tournament Banner and on naiopie.org



BBQ Lunch Sponsor SOLD OUT

4 Complimentary Golfers (Foursome)
Corporate Logo on Tournament Banner and on naiopie.org



19th Hole/Reception Sponsor SOLD OUT

4 Complimentary Golfers (Foursome)
Bring your banner to hang at the Cocktail Reception
Corporate Logo on Tournament Banner and on naiopie.org



Photo Sponsor SOLD OUT

You provide photographer, etc. (We have contacts if you need)
Logo on photo frame – foursome photos provided to all golfers at reception
2 Complimentary Golfers (Twosome)



Contest & Networking Hole Sponsor – FUN, FUN, FUN! \$1,000 SOLD OUT

Set up on a Tee Box with your giveaway items and meet and greet the golfers!
Set up you canopy/awning on a tee box – course will provide table and chairs
Give away a cigar, golf balls, make it fun! – hit the green and win a prize – call for ideas!
Who can hit the marshmallow the farthest? Serve Margaritas. Anything fun.

On Course Drink Sponsor SOLD OUT (~~1 REMAINING - \$1,000~~)

Company Sign at each drink station on the course



**DEDEAUX
PROPERTIES**

TA Associates Realty

Cigar Sponsor

STIRLING

Putting Contest Sponsor (Pre Tournament - 8:30 am to 9:30 am) SOLD OUT \$500 (+ prize)

Closest to the Pin Sponsor \$500 (+ prize)

Long Drive Contest Sponsor \$500 (+ prize)

Driving Range Sponsor (Bring your banner and hang at the range) SOLD OUT \$500

Tee Sponsor \$250

GOLFERS AND NETWORKING GUESTS

- The Masters (4 Golfers and a Tee sponsor) \$800
- Ryder Cup (2 Golfers and a Tee sponsor) \$600
- US Open (1 Golfer and a Tee Sponsor) \$325
- 1 Golfer \$225
- Cocktail Reception Only – no golf \$40

SOLD
Wait List
Only

QUESTIONS?

Feel free to contact the Golf Tournament Co-Chairs or the NAIOP Inland Empire Office:

Michael McCrary (213) 239-6109

Matt Pilliter (909) 510-6212

2014 NAIOP Inland Empire Golf Classic

Industry Hills Golf Club – IKE Course • May 1, 2014

REGISTRATION

Deadline April 14, 2014
Limited to the first 144 golfers

Contact Person: _____

Company: _____
(Print the company name, as you would like it to appear on promotional material.)

Address: _____

City, State & Zip: _____

Telephone: _____ Fax: _____

Email: _____

FORMAT is FUN!

Whatever you want! Have Fun!

*Scramble Teams will be
competing for 1st place!*

All others – have fun!

NAME

COMPANY

EMAIL

Golfer 1: _____

Golfer 2: _____

Golfer 3: _____

Golfer 4: _____

Sponsorship (List or attach the completed Sponsorship Form): _____

Amount of Sponsorship/Amount Due: _____

Make check payable to **NAIOP Inland Empire**

Check is in the mail – **HOLD OUR SPOT!**
(Payment must be received by April 14th)

Reservation/Cancellation Policy

Cancellations received after April 14th will not be refunded. Substitutions are welcome. Phone reservations are considered confirmed and will be billed in the event of a “no show.”

NAIOP INLAND EMPIRE

Tel: (951) 324-0350

Fax: (951) 324-0348

25241 Paseo de Alicia, Suite 120
Laguna Hills, California 92653

Robert Evans, Executive Director

rob@naiopie.org

www.naiopie.org

**FAX to NAIOP Inland Empire at (951) 324-0348 or
email to events@naiopie.org**

*Dress Code at the course is strictly enforced ~
Course and event details at www.naiopie.org*

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
INLAND EMPIRE CHAPTER

2014 Annual Sponsors

As of February 2014 (Visit our Sponsors at www.naiopie.org)

PLATINUM



GOLD



SILVER

CBRE
CBRE Global Investors
City of Hesperia
Cushman & Wakefield
of California, Inc.
DCT Industrial Trust
Duke Realty
Goodman Birtcher
Howard Industrial Partners
HPA Architecture
IDI

IDS Real Estate Group
James Campbell Company
Jones Lang LaSalle
KPRS Construction Services, Inc.
Lee & Associates, Ontario
Lewis Operating Corp.
Millie and Severson
Newmark Grubb Knight Frank
Norm Wilson & Sons, Inc.
Overton Moore Properties
Pacific Industrial

RGA Office of Architectural Design
Ridge Property Trust
Sares-Regis Group
SCLA (Southern California
Logistics Airport)
Starwood CPG Operations, L.L.C.
Stirling Development
The Carson Companies
Thienes Engineering, Inc.
USAA Real Estate Company
Voit Real Estate Services
Ware Malcomb

2014 NAIOP Inland Empire Golf Classic Industry Hills Golf Club • May 1, 2014

Directions to Industry Hills Golf Club

www.ihgolfclub.com

One Industry Hills Parkway
City of Industry, CA 91744
(626) 810-GOLF

Dress Code

Proper golf attire and etiquette required.

Collared shirts. Shorts are welcome.

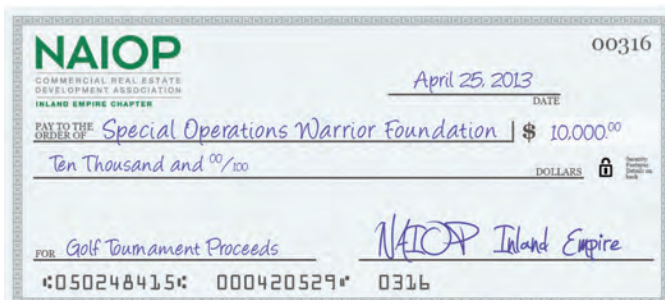
Denim, cutoffs and cargo shorts are not permitted.

Questions? Feel free to call (951) 324-0350 and ask for Robert Evans

Thank you to our 2013 Tournament Sponsor!



Proceeds Benefit



WWW.SPECIALOPS.ORG



INDUSTRY HILLS GOLF CLUB AT PACIFIC PALMS

FACT SHEET

www.ihgolfclub.com

One Industry Hills Parkway
City of Industry, CA 91744
(626) 810-GOLF

FAST FACTS

- The “Ike” is now open after receiving an extensive makeover late 2006
- The newly remodeled Resort Pro Shop opened to the public in April 2007
- The recently refurbished “Babe” course, open as of July 2007, hosted the ESPY Celebrity Golf Classic
- The “Ike” is rated 4.5 Stars and the “Babe” 4 Stars by Golf Digest magazine
- Fifteen-year veteran and Director of Golf, Dave Youpa, is a former PGA Professional of the Year (L.A.)
- Think the links look familiar? You’ve may have seen them on NBC’s “Las Vegas”, “Caddyshack” movies and TV commercials for Adidas, Dr. Pepper, Holiday Inn, Nike and Pinnacle Golf

OVERVIEW

Welcome to the new Industry Hills Golf Club at Pacific Palms—one of the most distinctive golf facilities on the West Coast. Its long fairways, towering trees and panoramic views of valleys and mountains attract golf enthusiasts and professional players from near and far. The semi-private club offers 36 holes of championship golf on two courses.

\$17 MILLION MAKEOVER

Both courses and the clubhouse were updated as part of a \$17 million refurbishment project. Landscape upgrades made the award-winning courses more luxurious and playable without changing the layout. Plans included a new pro shop, new Tifway II grass on fairways, reshaped bunkers with crushed marble, five new greens on each course, and a high-tech irrigation system.

DWIGHT D. EISENHOWER COURSE - “THE IKE”

Designer: William F. Bell / Casey O’Callaghan
Known for: Long fairways and large undulating greens.
Yards: 5,620 - 7,199 (from championship tees)
Par: 72
Rating & Slope: 73.3 /136 (from blue tees)
Events: Qualifiers for the U.S. Open, U.S. Amateur, Nissan L.A. Open, Champions Tour Toshiba Classic; and the California Women’s Championship

BABE DIDRIKSON ZAHARIAS COURSE - “THE BABE”

Designer: William F. Bell / Casey O’Callaghan
Known for: Narrow fairways and strategically placed bunkers.
Yards: 5,363 - 6,821 (from championship tees)
Par: 71
Rating & Slope: 72.9/132 (from blue tees)
Events: Qualifier for Nissan L.A. Open, Ladies Professional Golf Association Olympia Gold Golf Classic, the California Women’s Championship and the Centennial Southern California Golf Association Championship.